Compass Hospitality is a full-service hospitality management company that operates contemporary to heritage hotels, resorts and serviced apartments in some of the most sought-after destinations in South East Asia and United Kingdom.

"COMPASS HOSPITALITY IS RANKED IN THE TOP 325 HOTEL COMPANIES OF THE WORLD"

SOURCES: HOTELS MAGAZINE
COMPASS
CORPORATE PROFILE

Complete solutions in hospitality services
Headquartered in Bangkok, Thailand
Regional offices in Kuala Lumpur, Hong Kong and Manchester
Portfolio of 4,600+ keys, 46 properties in Thailand, Malaysia and United Kingdom
Portfolio covers hotels, resorts, serviced apartments and spas

HIGHLIGHTS
COMPASS
CORPORATE PROFILE

HIGHLIGHTS

- Over 100 staff in corporate offices, multi-cultural working environment
- Over 3,000 staff at the property level
- Strong sales & marketing network and reach
- Strong performance track record
- Strong management capability
- Compass Scholarship Foundation
OUR CORE SERVICES

PROJECT CONCEPTUAL DEVELOPMENT PLANNING

PROJECT SOURCING FUNDING & DUE DILIGENCE

TECHNICAL SERVICES & DESIGN SUPPORT

INTEGRATED HOSPITALITY SERVICES

PROFESSIONAL MANAGEMENT
PROJECT CONCEPTUAL DEVELOPMENT PLANNING

- Appraise benchmark developments
- Brainstorm and establish key development strategies, lifestyle criteria and unique selling points in consultation with the developers
- Review environmental impact study to guide development plans
- Review market studies and findings
- Review and propose area program for serviced apartments, hotels & resorts
Liaise with project consultants to explore and establish:
- Development options
- Green initiatives
- Architectural and building façade options
- Space planning and utilization
- Layout configuration

Work with project consultants to estimate:
- Project development investment and costs
- Operating projections
- Feasibility studies
- Development phasing and timeline

Appraise management and operational synergies in terms of shared services
Concept Design Advisory
Design standards and guidelines
Space allocation programming and suggesting improvements for mock up units
Review requirements for operating equipment and supplies
Review and comment on staff uniform designs
Participate in testing and commissioning of systems and equipment
• Budget Planning
• Operating procedures and service standards
• Pre-opening services
• Talent management
• Training & People Development
• Assist the developer on submission of licenses and permits
• Supervision of operations
• Quality assurance
Good insight to appreciate market trends, product development and customer’s needs

Strong working relationship with property owners, investors, bankers and trade partners

Strong performance and track records

- Corporate staff were previously working for government linked or privately owned projects and investments, and are familiar with balancing commercial success with civic goals and social values.
- Business acumen to manage at balance sheet level as well as profit and loss
- Diverse nationalities and cultural backgrounds
- Dedicated employees based in Bangkok to provide corporate support
# Our Portfolio

<table>
<thead>
<tr>
<th>Property</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Thailand Bangkok</strong></td>
<td></td>
</tr>
<tr>
<td>Compass Skyview Hotel</td>
<td>Sukhumvit 24</td>
</tr>
<tr>
<td>The Continent Hotel</td>
<td>Sukhumvit Road</td>
</tr>
<tr>
<td>Citrus Suites</td>
<td>Sukhumvit 6</td>
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<tr>
<td>Citin 11 Sukhumvit Nana</td>
<td>Sukhumvit 11</td>
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<tr>
<td>Citrus 11 Sukhumvit</td>
<td>Sukhumvit 11</td>
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<tr>
<td>Citrus 13 Sukhumvit</td>
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<tr>
<td>Citin Sukhumvit 11 Bangkok</td>
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<td>Citichic 13 Sukhumvit</td>
<td>Sukhumvit 13</td>
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<tr>
<td>Citin Pratunam</td>
<td>Pratunam</td>
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<tr>
<td>Legacy Express</td>
<td>Sukhumvit 1</td>
</tr>
<tr>
<td>Aspen Suites</td>
<td>Sukhumvit 2</td>
</tr>
<tr>
<td>Omni Tower</td>
<td>Sukhumvit 4</td>
</tr>
<tr>
<td>Royal Ivory Hotel</td>
<td>Sukhumvit 4</td>
</tr>
<tr>
<td>The Key Premier</td>
<td>Sukhumvit 7</td>
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<tr>
<td>OnB</td>
<td>Sukhumvit 8</td>
</tr>
<tr>
<td>Galleria 10 Hotel</td>
<td>Sukhumvit 10</td>
</tr>
<tr>
<td>Galleria 12 Hotel</td>
<td>Sukhumvit 12</td>
</tr>
<tr>
<td>The Key</td>
<td>Sukhumvit 19</td>
</tr>
<tr>
<td>Legacy Suites</td>
<td>Sukhumvit 29</td>
</tr>
<tr>
<td>Arcadia Suites</td>
<td>Soi Nai Lert</td>
</tr>
<tr>
<td>Arcadia Residences</td>
<td>Soi Ruamrudee</td>
</tr>
<tr>
<td>Magnolias Ratchadamri Boulevard</td>
<td>Ratchadamri</td>
</tr>
<tr>
<td><strong>Pattaya</strong></td>
<td></td>
</tr>
<tr>
<td>Citrus Grande Hotel</td>
<td>South Pattaya</td>
</tr>
<tr>
<td><strong>Phuket</strong></td>
<td></td>
</tr>
<tr>
<td>Compass Skyview Patong (2020)</td>
<td>Patong</td>
</tr>
<tr>
<td><strong>Samui</strong></td>
<td></td>
</tr>
<tr>
<td>Citrus Grande (2020)</td>
<td>Samui</td>
</tr>
</tbody>
</table>
## Property Location

### Malaysia
- **Citin Seacare Hotel Pudu Hotel**: Kuala Lumpur
- **Citin Hotel Masjid Jamek**: Kuala Lumpur
- **Citin Hotel Langkawi**: Langkawi
- **Loop On Leith Hotel**: Penang
- **Citrus Hotel Johor Bahru**: Johor Bahru

### United Kingdom
- **Arosfa Hotel**: London
- **Go Glasgow Urban Hotel Glasgow**: Glasgow
- **Citrus Hotel Cardiff**: Cardiff
- **The Lace Market Hotel**: Nottingham
- **Suites Hotel Spa & Leisure**: Liverpool
- **Best Western Plus Milford Hotel**: Leeds
- **The Victoria Hotel**: Oldham / Manchester
- **The Crown Spa Hotel Scarborough**: Scarborough
- **Citrus Hotel Cheltenham**: Cheltenham
- **Best Western Queen's Dundee**: Dundee
- **Craigmonie Hotel Inverness**: Inverness
- **The Columba Hotel**: Inverness
- **Citrus Hotel Coventry**: Coventry
- **Citrus Hotel Eastbourne**: Eastbourne
- **Best Western Station Hotel Dumfries**: Dumfries
- **Ivy Bush Royal Hotel Carmarthen**: Carmarthen
The Continent Hotel is recommended hotel in MICHELIN GUIDE BANGKOK
Asia's Top Design Hotel - Compass Skyview Hotel by Now Travel Asia
Thailand's Leading Boutique Hotel - The Continent Hotel by World Travel Awards
Best Restaurants - The Continent Hotel by Thailand Tatler
Best Group Partner by Booking.com
Gold Circle Award by Agoda
Highest Engaged Group by Expedia
Most Collaborative Chain by Hotbeds
Meister Award Partner by Rakuten
Star Partners by MakeMyTrip
Star Partners by Goibibo
Affiliated Asia Pacific Best Team Award
Strategic Partner by CTRIP
OUR TECHNOLOGY PARTNERS
THANK YOU